Business Demad Overview :

* Report : Sales Manager
* Value of Changev : Visual Dashboard and improved sales reporting
* Necessary System : power BI ,CRM System
* Other Necessary Info : Budget have been delivered in excel 2019.

User Stories :

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| --- | --- | --- | --- | --- |
| Sr.NO | AS a(role) | I want (request/ Demand) | So that I (user value) | Acceptant Criteria |
| 1 | Sales Manager | I get a Dashbord overview of internet sales | Can follow better which customer and products sells the best. | A Power BI dashboard which updates data once a day. |
| 2 | Sales Representative | A detail overview of internet sales per customer. | Can follow the customerv that buys the most. | A Power BI dashboard which allows me to filter data for each customer. |
| 3 | Sales Representative | A detail overview of internet sales per product. | Can follow the product that sells the most. | A Power BI dashboard which allows me to filter data for each products. |
| 4 | Sales Manager | A dashboard overview of internet sales. | Follow sales against budget. | A Power BI dashboard with graphs and KPI. |